

Appendix 4: Partnerships

We define a partner as an organisation we work with for a specific purpose and impact. Through working together, they help us achieve our mission, as we help them achieve theirs. We share values. We share skills, knowledge and expertise.

We define a partnership as a mutually beneficial and interactive relationship between two or more organisations. A partnership is built for a specific purpose and works towards a shared goal of positive and sustainable impact. Partnership allows us to combine our resources and expertise with our partners', meaning that we can work more effectively – and achieve more – than we would if working individually.

The diagrams below are intended as a visual representation of our community of partnerships, as well as the networks and organisations we are members of. These diagrams also illustrate the focus area(s) of those relationships, for example if it is an organisation we engage with to help diversify our lending or to support our work around gender equality. The diagrams should not be read as a suggestion that our relationships are uniquely focussed on a particular theme as there is inherent crossover. Our relationships with network partners and organisations we are members of bring opportunities across our strategic themes, for example: Fairtrade International have a focus on climate and gender, CSAF incorporates technical assistance, gender and climate into its activities.

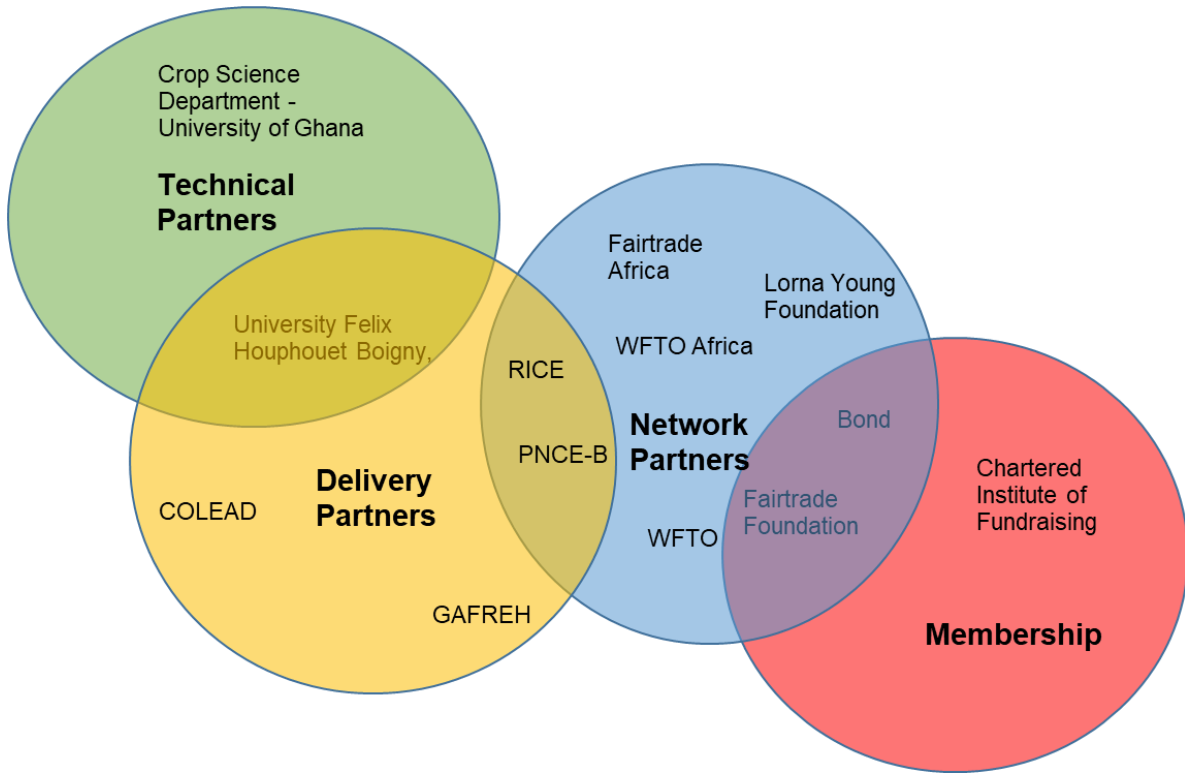
The focus areas used here are:

Shared Interest Society Partnerships

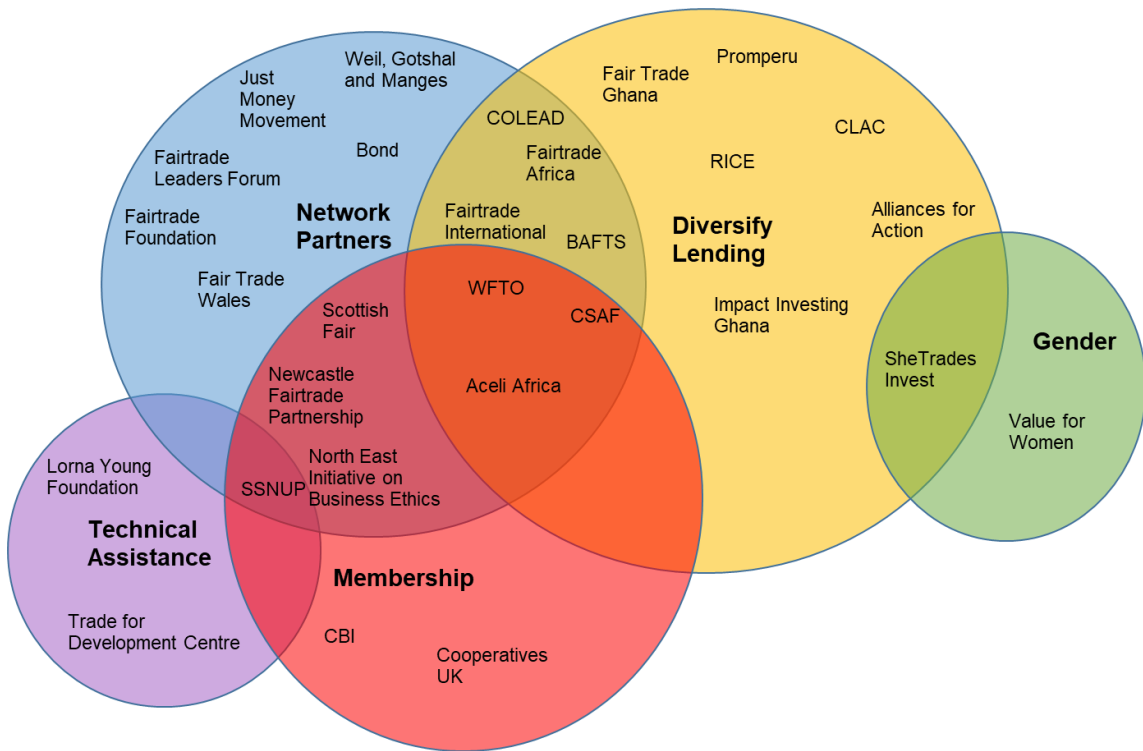
- Membership – an organisation we (SIS) are a member of
- Diversify lending – an organisation we partner with for opportunities to diversify our lending, including into new territories and commodities
- Gender – an organisation we partner with to pursue our strategic focus on gender equality
- Network Partner – an organisation we partner with for reasons other than, or in addition to, those outlined above

Shared Interest Foundation Partnerships

- Delivery Partner (SIF) - a locally based organisation with strong connections to the community / group we are supporting through our project
- Technical Partner (SIF) – an organisation we work with to deliver a specific component of a project, they have skills and experience in a particular field of work
- Network Partner – an organisation we partner with for reasons other than, or in addition to, those outlined above
- Membership – an organisation we (SIF) are a member of



Partner Ecosystem Map – Shared Interest Foundation



Partner Ecosystem Map – Shared Interest Society