## DIRECTORS' REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 SEPTEMBER 2020

SHARED FAIRER WORLD

## SHARED INTEREST SOCIETY LIMITED

**DIRECTORS' REPORT AND FINANCIAL STATEMENTS** 

## Contents

Report of the Directors	3
Independent Auditors' Report	10
Statement of Comprehensive Income	11
Statement of Financial Position	
Notes to the Financial Statements	13

#### Welcome to the financial statements of Shared Interest Society Limited for the year to 30 September 2020.

## **OBJECT AND PRINCIPAL ACTIVITIES**

The Object of the Society is "to carry on the business of providing financial services, especially for production and trade, in a manner which reflects the principles of love, justice and stewardship which are fundamental to the faith of the Christian Church and are accepted by many other people of goodwill and compassion and in order to promote wholesome, dignified and sustainable employment for the benefit of people in need in any part of the world, particularly in poor countries".

Our mission is to provide financial services and business support to make livelihoods and living standards better for people as they trade their way out of poverty. We work collaboratively and innovatively with those who share our commitment to fair and just trade. With a community of investors and the support of donors and volunteers, we seek to contribute to a world where justice is at the heart of trade finance.

Shared Interest Society Limited provides loans and short-term working capital facilities to organisations in the fair trade supply chain – producers in the developing world and buyers in the UK, US and mainland Europe who work with such producers. Recent strategic reviews have extended this to include some lending to organisations who conduct their businesses with similar values to fair trade. Shared Interest Foundation, the wholly owned charitable subsidiary of the Society, works mainly through training and capacity building work with producer organisations in the developing world.

### **CORPORATE STATUS**

The Society, founded in 1990, is incorporated with limited liability as a Registered Society under the Co-operative and Community Benefit Societies Act 2014, registration number 27093R. Net profits after interest on the share capital may ultimately be distributed, not to members, but either as a rebate on charges to customers or applied for charitable purposes.

### **MEMBERS AND CAPITAL**

	2019/20	2018/19
New members	426	384
Accounts closed	(212)	(266)
Total membership accounts	10,223	10,009
Amount invested	£5.3m	£4.1m
Amount withdrawn	(£2.3m)	(£2.4m)
Net investment	£3.0m	£1.7m
Total share capital	£46.1m	£43.1m
Average (mean) share account balance	£4,509	£4,303

The Society still holds £151k (2019: £230k) in unclaimed loan stock from former issues and for which investors have not given instructions regarding repayment or conversion to share capital. This is held in short-term creditors in the Statement of Financial Position but relates to bonds which were issued between 2002 and 2005 and were due for repayment five years' after those dates.

### **BUSINESS REVIEW**

A report on the Society's affairs and business during the year and its future prospects is contained in the Annual Review which is available on request in hard copy to all members of the Society and is published on the Society website.

### **CHARITABLE DONATIONS**

There are no charitable donations being proposed in this year's financial statements.

### **RESULTS AND APPROPRIATIONS**

The financial statements of the Society for the year ended 30 September 2020 follow this report.

The profit for the year before doubtful debt provisions, tax and interest to members was  $\pounds 1.2m$  (2019:  $\pounds 0.97m$ ). After charges for doubtful debts, tax and members' interest, the loss for the year was  $\pounds 82k$  (2019: Profit  $\pounds 39k$ ). The budgeted result for the year was a profit of  $\pounds 95k$  after interest to members.

The Directors set the rate of interest on share capital at 0.25% throughout the financial year. These results therefore include provision for interest on share capital for the financial year to 30 September 2020 amounting to £83k (2019: £73k). Share interest is calculated on the daily balance at a rate fixed in advance by the Directors and notified to members. [See the website and the FAQ section under "INVEST" for the latest position on interest at any time.]

The greater part of the Society's lending is in foreign currency, with about two thirds on average across the year (2019: same) denominated in US Dollars, about 27% (2019: same) in Euros and the balance of 6% in Pound Sterling. Customer interest rates denominated in Euros and Pound Sterling were unchanged in 2019/20 compared with the previous year, but the rate on lending in US Dollars reduced by 0.25%, following a reduction in the US base rate. The loss of two long-term, large buyer customers early in the year and a generally tough lending environment, especially during the Covid-19 pandemic has led to a reduction in credit charge income including fees, of £151k. Note 19 to these financial statements shows that we made payments of about £49m (2019: £69m) to producers directly and on behalf of buyers during the year. The volume of payments was also affected by the global economic slowdown caused by the pandemic with some facilities drawn later than usual by customers or not utilised at normal levels. The Society has however continued to lend where necessary, developing some extra checks to seek to ensure that financial risk is not increased and also a virtual due diligence process so that new customers can be added to the portfolio even if travel is not possible. We see continuing demand for the Society's funding, through and beyond the pandemic, given the nature of our customers and the fact that about two thirds of lending is to organisations producing coffee and cocoa.

## **OUR BANKING RELATIONSHIPS**

We continue to work with Santander as our principal banker but maintain a current account relationship with the Co-operative Bank and members can continue to invest through that route.

Deposit income for the Society has reduced marginally to £54k in 2020. Under the banking arrangement with Santander

the Society earns a very low rate of credit interest overall from its deposits with the Bank but also pays a lower margin to borrow the currency that it needs for its lending, than it did under the former banking relationship with the Co-operative Bank. Taking account of all channels the total reduction in income for the Society is £103k compared with the year to September 2019. The Directors believe that the performance on income is encouraging in such a difficult year.

We lend funds to our customers in foreign currency (we offer facilities in Pounds Sterling, US Dollars and Euros and we also have a small loan provided in Kenyan Shillings). During the year, we converted part of our share capital into foreign currency (Euros and US Dollars) at a fixed rate using foreign exchange swap deals to convert back into Pounds Sterling at the financial year-end. This allowed us to fix an element of our borrowing costs providing a saving compared to using larger currency overdrafts. The rest of our lending was facilitated by foreign currency overdrafts secured against the remaining share capital deposited at Santander. This approach means that we can avoid speculative gains and losses being created through exchange rate movements but is dependent on a borrowing facility from the Bank. The increased share capital during the year, for which the Directors would like to thank all the Society's members - existing and new - means that we can continue to grow the work of the Society. Your ongoing support and increased future investment remain very important as we seek to continue this growth. Interest payable and similar charges include the cost of the temporary conversion of a proportion of capital discussed above. In the 2018/19 year there was also a charge of £83k described in Note 3 as "loss on derivatives". This represents a technical accounting adjustment ("mark-to-market") related to the hedging of currency requirements for the 2019/20 financial year, details of which are set out in Note 22. It was a notional rather than real loss and has reversed out in the 2019/20 year.

### ADMINISTRATIVE EXPENSES AND BAD DEBT PROVISIONS

A breakdown of Administrative expenses is shown at Note 4 on page 14, showing that these have increased by £114k from the previous year. The main reason for this is that in the previous year a large proportion of the salaries of three members of the team were charged to an IT project to develop a new customer lending system for the Society. These costs were capitalised, to be written off over a number of years in line with the use of the system, but in the current year are again reported as salary costs. There was also one new colleague who joined the West African team in early 2020.

An explanation of the bad debt charge in the Statement of Comprehensive Income, including an analysis of the movement in the provision, is shown in Note 11 on page 16. Regrettably, the charge for the year is unusually high at £1,166k (2019: £857k) and this is higher than the level we have experienced in a number of recent years, reflecting the fact that lending to fair trade businesses - especially those who are more marginalised - has its risks. This cost includes an increased provision for a partial loss in regards to a loan to a fair trade business in a formal insolvency which is still to be completed. This case was mentioned in the financial statements last year and the belief was that a security charge held by Shared Interest would protect our position more comprehensively. In the final analysis, whilst the Society expects to make a partial recovery under this security charge, the realisations have been insufficient to settle the total outstanding balance and the provision has been increased accordingly. This matter alone adds about £320k to the

bad debt charge for the year. We have, however, also had to make partial provisions against 11 customer accounts and full provision against two others, for the first time. The second half of the year, when the Covid-19 pandemic was having a major global effect, has certainly influenced this position. A number of customers who were already facing challenges, have been further restricted in their desire to trade successfully and in a number of arrears cases where we had hoped to progress repayments, this has been delayed, leading to increased concerns of non-recovery.

## **RESERVES AND LENDING RISK**

The result leaves the Society with accumulated reserves of £1.6m over and above the share capital of £46.1m. In addition, specific bad debt provisions are in place in relation to debts where we do not believe that the full sum is recoverable, as explained in Note 11. The role of the Society, as it has stated over the years, is to "take and share risk", rather than pass on as much risk as possible to the borrower as many commercial lenders would try to do. This means that we must expect to experience some bad debts and indeed we know that our members see it as important that we are prepared to do so in order to achieve our mission. Whilst the provision for bad debts that we have made this year has been at a higher level than normal due to the cases mentioned above, the Board continues to ensure that we learn and develop from bad debt experiences - seeking to manage the financial risk to the Society whilst staying true to our purpose of supporting vulnerable producer groups where possible. These changes include increased vigilance around larger exposures, higher levels of information required in the due diligence around fixed term loan lending and a requirement for greater use of cashflow forecasts for larger export credit facilities. The member survey undertaken in early 2018 indicated that around 70% of members would be prepared to see the Society take some more credit risk with around 28% happy with the current profile and only 1% indicating that they would like to see less risk. Translating this into concrete decisions across more than 200 customers is, of course, complicated. The Board is very aware that members are typically prepared to see greater risk for greater social impact but is also conscious that reserves are currently at the lower end of the range that the Board has set (see detail below) and the Society will proceed carefully in terms of deliberately taking greater credit risks with members' capital.

## **INVESTMENT POLICY**

The Society continues to deposit most of its capital and reserves in cash deposits with its main banker, Santander UK plc. As noted above, during the year to 30 September 2020, a large proportion of this was used to temporarily purchase the currency required for our lending. Some of the deposit was also used to back the residual currency borrowing that was also needed. The balance remained on deposit at Santander and earned credit interest for the Society. The deposits referred to above are to be distinguished from our residual deposits with social banks, which directly further the Society's object (see Accounting Policies).

## COUNCIL

The Council is appointed from members and may require the Directors to give a report to it on the progress of the Society's business and to answer questions on the Society's business. Four members are chosen randomly from the membership, with the remaining four places filled by contested elections. The following members served on the Council during the year:

	appointed
Ashley Wyatt (retired AGM 2020)	2014
Martin Canning	2015
Kate Roberts	2015
Katarina Diss	2017
Geoff Shearn	2017
Andy Normandale	2018
Stephen Thomas	2019
Anjum Misbahhudin	2020
Katherine Wyatt	2020

Year first

Katarina Diss, a randomly-chosen member, is retiring by rotation at the AGM in 2021 and offering herself for re-election. This randomly-chosen seat is not contested. Martin Canning, a non-randomly chosen member, concludes his term on Council at the 2021 AGM. There will be four candidates for the election to replace him.

## DIRECTORS

The following members served as Directors during the year and to the date of signing of these financial statements:

	£1 shares held 30/9/20	Year first appointed
Patricia Alexander	12,797	2006
Tim Morgan	500	2010
Pauline Radcliffe (retired AGM 2020)	N/A	2011
Keith Sadler (retired AGM 2020)	N/A	2012
David Bowman	10,878	2012
Martin Kyndt	17,315	2012
Paul Chandler	696	2013
Mary Coyle (Chair)	2,009	2015
Yvonne Gale (appointed 18/12/19)	100	2019
Cristina Talens (appointed 18/12/19)	1,062	2019
Richard Anderson (appointed 14/10/20	) N/A	2020

David Bowman will come to the end of his term of office in December 2020. Richard Anderson has been co-opted to the Board to replace David and will stand for election by the members at the AGM in 2021. Mary Coyle retires by rotation and offers herself for re-election under Rule 37 - 38 at the AGM in March 2021. Attendance at Board meetings has again been high with all Directors attending each of the Board meetings during their term of office other than in one instance where Cristina Talens had to give apologies for the March 2020 meeting due to a pre-existing commitment when she was appointed. As permitted by the Rules of the Society, the Directors have the benefit of an indemnity which is a qualifying third-party indemnity provision as defined by Section 234 of the Companies Act 2006. The indemnity was in force throughout the last financial year and is currently in force.

### ELECTIONS

The elections will be by postal ballot. The results will be announced at the Annual General Meeting on 12 March 2021.

## **OTHER EXTERNAL APPOINTMENTS**

Below are shown the external directorships/trusteeships of the members of the Board of Directors and Senior Management Team.

Management ream.	
Patricia Alexander **	Newcastle High School for Girls (Chair of Governors), St Oswald's Primary School, South Shields (Governor), Newcastle Business School Advisory Board
Tim Morgan **	Ecology Building Society, Northern Dance
Martin Kyndt	Fitzroy Support (Chair), Sussex Wildlife Trust
David Bowman	Corporate Responsibility (CORE) Coalition Limited, Director of Finance Mulberry Bush Organisation
Paul Chandler	The Co-operative Group, CBF Funds Trustee Ltd, Durham Cathedral Council (Chair), County Durham Community Foundation (Vice Chair), Bible Society, St Chad's College Durham (Vice Chair), Fair Trade Advocacy Office
Mary Coyle	North Tyneside CCG, Newcastle University Retirement Benefits Plan, Northumbrian Water Forum (member)
Yvonne Gale	NEL Fund Managers Ltd, Director (The appointments below in italics are dormant or semi-dormant entities linked to the above appointment). <i>NE Growth (ERDF) General Partner Ltd, Director;</i> <i>NE Growth (ERDF) Carried Interest Partner Ltd, Director; NE Small Loan (ERDF) General Partner Ltd, Director; NEGF General Partner Ltd, Director; NEGF General Partner Ltd, Director; NEGF Carried interest LLP, Designated Member;</i> Northern Society of Chartered Accountants, Deputy President; Millfield House Foundation, Trustee and Chair of Investment Committee; North East Local Enterprise Partnership, Business Growth Board, Member; Durham University MBA Advisory Board, Member; Office of the Small Business Commissioner, Non-Executive Director
Cristina Talens	Source Sustainable Supply Chains Ltd, Leek Gears Limited, Director of Business Risk Assessments at the Wilberforce Institute (University of Hull)
Richard Anderson	Marston (Holdings) Limited (The following appointments in italics are all linked to the main role above) Marston Legal Services Limited, Marston Regulated Services Limited, Moreton Smith Receivables Limited, Rossendales Collect Limited, Rossendales Limited, Swift Credit Services Limited, Task Enforcement Limited, Collectica Limited, Field Services Investment Limited, Magenta Bidco Limited
Kerrey Baker *	Millin Trust
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\*\* Member of Senior Management Team and Board \* Member of Senior Management Team

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RESPECT OF THE FINANCIAL STATEMENTS

The Directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulation.

The law requires the Directors to prepare financial statements for each financial year. Under that law the Directors have prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" Section 1A, and applicable law). Under law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Society and of the profit or loss of the Society for that year. In preparing the financial statements, the Directors are required to:

- Select suitable accounting policies and then apply them consistently;
- State whether applicable United Kingdom Accounting Standards, comprising FRS 102 Section 1A, have been followed, subject to any material departures disclosed and explained in the financial statements;
- Make judgements and accounting estimates that are reasonable and prudent; and
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Society will continue in business.

The Directors are also responsible for safeguarding the assets of the Society and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Society's transactions and disclose with reasonable accuracy at any time the financial position of the Society and enable them to ensure that the financial statements comply with the Co-operative and Community Benefit Societies Act 2014.

The Directors are responsible for the maintenance and integrity of the Society's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Shared Interest Society Limited is a "small organisation" as defined within Company Law and is reporting under Section 1A of FRS 102 (small entities) meaning that no consolidation of the Society's results with those of the Shared Interest Foundation is included and we have also chosen not to present the cashflow statement because this was not useful to most readers of the Society's financial statements. The Directors have also taken advantage of the small company exemptions and have not prepared a strategic report.

### Disclosure of information to auditors

Each of the persons who is a Director at the date of approval of this report confirms that:

- So far as the Director is aware, there is no relevant audit information of which the Society's auditors are unaware; and
- He/she has taken all the steps that he/she ought to have taken as a Director in order to make himself/herself aware of any relevant audit information and to establish that the Society's auditors are aware of that information.

#### **GOING CONCERN**

The Board has again prepared the financial statements on the basis that the Society is a going concern. In assessing this the Directors have looked beyond the simple criteria of holding adequate cash resources and have taken the following into account in determining that this assertion is robust: a three-year business plan and detailed one-year budget, cashflow projections and agreed bank facilities, the risk management strategy of the organisation together with the long-standing support of members and the accumulated reserves of the Society.

## **CORPORATE GOVERNANCE**

The Society has regard to an appropriate governance code, and has opted for the Charity Governance Code, as the most appropriate. Whilst this is aimed primarily at charities, the foreword notes: "Much of it will also apply to other not-forprofit organisations that deliver public or community benefit and those with a social purpose...". There are seven key provisions contained in the Code – all centred round the way in which an effective Board will provide good governance and leadership. After carefully reviewing the provisions of the Code we believe that we are compliant, but recognise that we can always make improvements and see this as a continuing journey of better governance. We have reported against each of the seven provisions below:

#### **Organisational purpose**

The Board ensures that the organisation delivers its stated purpose by developing and agreeing a long-term strategy, agreeing and monitoring delivery of operational plans and budgets, evaluating results through financial and social accounts (available on our website) and by being subject to oversight by the Council of Shared Interest. The strategy was refreshed after considerable consultation with stakeholders during 2018.

#### Leadership

Members of the Board understand their role and responsibilities collectively and individually and are assisted in this by training and induction, a gualified Company Secretary, involvement through their other work experience in areas relevant to the Society and through good governance processes such as a schedule of matters reserved to the Board. The Directors set and safeguard the mission, values and reputation of the organisation. During the financial year, the exigencies of the Covid-19 pandemic have meant that the Board has not received any specialist external training, other than noted below under Integrity, but at three of its meetings the Directors have benefited from presentations given by one of the Regional Managers from the Lending Team. These provide detailed updates of the lending performance and issues affecting the three main areas of Shared Interest's lending (Latin America, Africa and Northern Hemisphere & Pacific Rim).

#### Integrity

The Board guards and promotes the reputation of the organisation and acts according to high ethical standards. This area is carefully assessed in any recruitment process with the Nominations Committee testing the alignment of candidates to Shared Interest's approach as a community benefit society acting co-operatively. A register of Directors' interests is maintained and published in these financial statements to help ensure that any conflicts are managed properly and transparently. The Society has adopted a Code of Conduct and Safeguarding Policy to which all colleagues and Board members are expected to subscribe. The Directors undertook specialist safeguarding training as part of one of their meetings during the year.

#### Decision making, risk and control

The Board has established processes for seeking to ensure that the organisation understands and complies with all relevant legal requirements. A strong control environment is maintained and elements of this are subject to periodic internal audit (carried out through an outsourced arrangement as the Society is not large enough to support retaining its own internal auditors). The Board regularly identifies and reviews the major risks to which the organisation is exposed and has systems to manage those risks. Delegated authority to appropriate committees of the Board or the Management Team is carefully controlled. The Society maintains a schedule of matters reserved to the Board which was refreshed in December 2018.

#### **Board effectiveness**

Each year Board members contribute to a self-assessed evaluation of the performance of the Board and the Chair and individual objectives are agreed for each member of the Board. Individual performance against objectives and overall contribution to the Board is discussed annually in a meeting with the Chair. The Board has not used a triennial external evaluation of its performance and will consider whether this is appropriate to implement.

#### Diversity

The Board understands the value of diversity and that it is more effective if it includes a variety of perspectives, experiences and skills and ensures that the organisation follows principles of equality and diversity at all levels. The Society Board has succeeded in obtaining a good gender balance over recent years and was comprised of four women and four men at the 30 September 2020. It has done less well in other areas of diversity at Board level and will consider how to redress this as vacancies arise.

#### **Openness and accountability**

The process of choosing Directors for the Board is conducted openly with a search amongst members of the Society, in the first instance, based on a needs-assessment at the time. A member of Council is part of the Nominations Committee and any Director co-opted to the Board must retire and offer themselves for election (or rejection) by the entire membership at the next AGM. Accountability from the Board is in the form of annual financial statements and social accounts, both of which are subject to audit, the AGM and - normally - a series of four further membership events held around the country and attended by the Managing Director, the Finance Director and at least one other member of the Board and a member of Council. During 2020 it was not possible to hold these separate member events due to the Covid-19 pandemic. Auditors arrangements are reviewed periodically to ensure that independence remains (see Audit Committee report below).

#### THE MANAGEMENT OF RISK

The Directors are responsible for the management of risk and ensuring that the Society has a sound system of internal control to safeguard its assets and funds. The system of internal control is intended to manage rather than eliminate risks, and to give reasonable rather than absolute assurance. The Society operates a system of internal controls which are designed to mitigate these risks and employs a member of the Senior Management Team with a key risk focus (Head of Technology & Risk). The procedures used by the Directors to monitor the Society and its internal control system include:

- A strategic plan covering a number of years, which is used as the basis for annual planning;
- Annual plans and budgets;
- Regular reporting of actual performance against these plans and budgets;

- Review of the major risks to which the Society is exposed and the steps taken by management to mitigate those risks;
- Compilation and publication of annual social accounts which are approved by the Directors;
- Review and discussion with the external auditors of their audit plans and of the findings arising from their audit;
- Periodic internal audit of elements of the control environment.

As noted above, at least twice a year the Directors review the major risks to which the organisation is exposed, and the measures taken to mitigate those risks. The Directors' most recent annual review of major business risks identified a total of 22 significant risks. The following four of these were categorised as most significant, with the first – Credit Risk, ranked as the highest, and the other three ranked equally but likely to be less significant financially. Key mitigations are noted for each risk area:

- Serious lending loss, caused for instance by the failure of one or more major customers (Credit Risk) A detailed credit proposal enables each new lending risk to be assessed and the credit policy sets prudential limits to spread risk by limiting exposure to certain commodities and countries. Annual reviews of each facility which has been granted then take place. Regular arrears' reviews take place and lead to appropriate support/recovery action. The process for assessing provisions is rigorous and is based on a monthly review of accounts involving the Head of Technology & Risk, the Head of Lending and the Finance Director, with the Board taking a final decision as to year-end provisioning following detailed scrutiny by the Audit Committee. The Board continues to keep under review the appropriateness and effectiveness of taking security for lending in certain circumstances and with high visibility through Key Performance Indicator reporting is encouraging greater pro-active management of poor-performing accounts.
- Competition

Competition can come from other lenders offering different products and rates to potential or existing customers as well as from UK deposit takers (banks, building societies etc.) who may offer rates which diminish the level of investment into the Society. Whilst the former can present positive opportunities for customers and is therefore generally a positive development, the Society has to retain its delicate balance of raising capital at an appropriate cost and lending to a portfolio of customers, which works as far as possible with the most vulnerable without taking excessive risks. In recent years we have adopted an approach with our bank, Santander, which allows us to fix a proportion of the cost of borrowing the funds that we lend (in US Dollar and Euro). This gives the Society some latitude in terms of managing increases to borrowing costs for our customers so that we do not have to follow every rate rise or fall for the US Dollar or Euro.

• Loss caused by environmental impact on a customer Many of the Society's customers operate in countries and regions which are most exposed to the negative effects of global climate change. The major commodity to which the Society lends is coffee, followed by cocoa. Farmers growing these crops are increasingly being affected by climate change, be that due to pests caused by warming temperatures and wetter climates or unpredictable weather patterns. We see an increasing risk of such issues damaging the ability of our customers to run their organisations as expected, with consequent negative effects on cashflow and impaired ability to repay creditors

such as Shared Interest. Whilst Shared Interest is not a climate change expert, we are working with customers to understand and support their climate change adaptation and mitigation plans where possible. Diversification of our lending in terms of geography and products is also a key part of mitigating this risk for the Society. A recent addition to the Board, Cristina Talens, brings considerable experience in regards to climate change and its effect on smallholder farmers in the developing world.

#### Political instability

A number of the key lending countries in Africa for Shared Interest are holding national elections in the closing months of 2020. Experience shows that these occasionally lead to violence and disruption to normal trade. There is a risk that some of the Society's customers will be unable to transport crops at the crucial time or indeed experience theft or damage to their products. We continue to monitor local situations very carefully and have put in place extra checks before disbursing funds in certain areas for this period.

The Directors exercise their responsibilities for risk management primarily through receiving and considering at their regular Board meetings reports from management, together with the system of internal controls.

### **RESERVES POLICY**

TThe Board has set a reserves policy for the Society, which it will report against at each year-end. This has been set as a range and reflects the fact that as a not-for-profit Society the aim should be to hold sufficient but not excess reserves (the "Profit and loss account" figure at the bottom of the Statement of Financial Position on page 12 of the document this year). The Management of Risk section above, refers to a six-monthly review of the top risks facing the Society, by the Board, and these are compiled in a Risk Register which applies a standard 'likelihood multiplied by impact', scoring system to rank these. It also assigns a potential value to each of the risks occurring and an aggregate total, which is not simply the addition of each of the risks because, statistically, they are unlikely all to occur at the same time. The Board has agreed to seek to hold reserves (that is a balance in the Profit & Loss account) with:

- A minimum desired level of reserves as being three months running costs plus one and a half times the total risk cost on the latest Risk Register;
- A maximum desired level of reserves as being six months running costs plus three times the total risk cost on the latest Risk Register.

At the time of these financial statements this would give a range of just below  $\pounds 1.6m$  to  $\pounds 3.2m$ , with the actual figure of just about  $\pounds 1.6m$  being within this range but at the lower end. Building reserves to be solidly within the desired range is a key priority of the Board and both budgeting and the risk appetite of the Society are designed to support this going forward. The budget for the 2020/21 year is to make a net profit of  $\pounds 50k$  after interest to members, reflecting the difficult operating conditions at this time.

## AUDIT COMMITTEE

The Directors have established an Audit Committee. Membership of the Committee during the year comprised David Bowman (Chair), Keith Sadler (until retirement), Paul Chandler and Yvonne Gale (from appointment), all independent Non-Executive Directors. The role and main responsibilities of the Audit Committee are set out in its terms of reference, which are available on request and on the Society's website. They include:

- Monitoring the integrity of the financial statements;
- Reviewing the operation of the internal financial control and risk management systems including recommending whether to undertake specific internal audit work;
- Reviewing the independence of the internal and external auditors, and any provision of non-audit services by them;
- Overseeing the internal and external audit process and assessing its effectiveness; and
- Making recommendations to the Board on the appointment of auditors.

The Committee normally meets three times each year including space during one meeting with external auditors when management do not attend. During the year, all members of the Committee have attended its meetings. The Committee recently recommended an internal audit of IT security and we have commissioned use of an external tool to assess staff awareness of cyber risk as well seeking accreditation for the organisation under the Government backed Cyber Essentials scheme. Both measures are deemed to be particularly important during this period of increased remote working.

A full tender was last held in 2017 to review the provision of external audit services and, due to the circumstances of the pandemic, the Committee undertook a further light touch review in 2020. It was decided not to consider a full tender in the environment but the Committee will continue to review the audit arrangements periodically and remains open-minded about other options.

To enable it to carry out its work, the Committee receives written reports from management, from the external auditors and, occasionally from the internal auditors. These are considered by the Committee and discussed with management and the auditors as appropriate.

## **REMUNERATION COMMITTEE**

The Directors have established a Remuneration Committee. Membership of the Committee during the year comprised Pauline Radcliffe (Chair, until retirement), Martin Kyndt (Chair from Pauline Radcliffe's retirement), Mary Coyle and Cristina Talens (from appointment), all independent Non-Executive Directors. (The Chair of the Board withdraws for any business considering their remuneration). The role of the Remuneration Committee is:

- To consider and recommend to the Board the policy for the remuneration of Executive Directors but it is not the remit of this Committee to set the remuneration for Non-Executive Directors other than for the Chair of the Board;
- To consider and determine all matters relating to the remuneration package, including terms and conditions of employment, of Executive Directors;
- To consider and determine the remuneration of the Chair of the Board in the light of policy for the remuneration of Non-Executive Directors;
- To monitor the level and structure of the remuneration package of senior staff below the level of Executive Directors;
- To discuss and recommend proposed average percentage increases for all staff in advance of the Business Plan being submitted to the Board;
- To approve the design of the parameters for performance related pay for Directors and senior management including the total annual payments made under such schemes. There is no such scheme at present;
- To consider any other appropriate matters referred to it by the Board;

• To periodically review the Remuneration Policy and recommend any changes it deems appropriate to the Board for approval.

The total remuneration of Executive Directors, including pension and national insurance payable by the Society, is set out in Note 6.

#### NOMINATIONS COMMITTEE

The Directors have established a Nominations Committee. Membership normally consists of Mary Coyle (Chair), Patricia Alexander (Managing Director), Martin Kyndt (a Non-Executive Director and Vice-Chair), and one member of the Shared Interest Council (Ashley Wyatt until retirement and then Martin Canning). Membership is temporarily varied if the work of the Committee renders involvement of any of the Directors inappropriate for a period of time. This Committee conducted the search for a new Non-Executive Director of the Board, ahead of the planned retirement of David Bowman in December 2020. Richard Anderson has been co-opted, leading to a short overlap with David so that at the time of signing these accounts the Society's Board consisted of nine directors.

### **CREDIT COMMITTEE**

The Board has also established a Credit Committee, with a membership consisting of five Directors. These are Mary Coyle, who Chairs the Committee, David Bowman, Pauline Radcliffe until retirement and then Cristina Talens (all Non-Executive Directors) and Patricia Alexander (Managing Director) and Tim Morgan (Finance Director). The Committee meets when major lending decisions are required between formal Board meetings and considers proposals to extend lending to existing customers or grant new facilities. It has not been necessary to hold any meetings during the year.

#### **INDEPENDENT AUDITORS**

A resolution to reappoint PricewaterhouseCoopers LLP as external auditors to the Society will be put before the AGM on 12 March 2021.

#### By Order of the Board

16 December 2020

Tim Morgan Company Secretary

Registered Office: Pearl Assurance House 7 New Bridge Street West Newcastle upon Tyne NE1 8AQ

## **INDEPENDENT AUDITORS' REPORT**

TO THE MEMBERS OF SHARED INTEREST SOCIETY LIMITED

#### **REPORT ON THE AUDIT OF THE** FINANCIAL STATEMENTS

#### Opinion

In our opinion, Shared Interest Society Limited's financial statements:

- give a true and fair view of the state of the society's affairs as at 30 September 2020 and of its income and expenditure for the vear then ended:
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" Section 1A, and applicable law); and
- have been prepared in accordance with the requirements of the • Co-operative and Community Benefit Societies Act 2014.

We have audited the financial statements, included within the Directors' Report and Financial Statements (the "Annual Report"), which comprise: the Statement of Financial Position as at 30 September 2020 and the Statement of Comprehensive Income for the year then ended; and the notes to the financial statements. which include a description of the significant accounting policies.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities under ISAs (UK) are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We remained independent of the society in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, which includes the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

Conclusions relating to going concern We have nothing to report in respect of the following matters in relation to which ISAs (UK) require us to report to you when:

- the Directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the Directors have not disclosed in the financial statements . any identified material uncertainties that may cast significant doubt about the society's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

However, because not all future events or conditions can be predicted, this statement is not a guarantee as to the society's ability to continue as a going concern.

#### Reporting on other information

The other information comprises all of the information in the Annual Report other than the financial statements and our auditors' report thereon. The Directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or any form of assurance thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify an apparent material inconsistency or material misstatement, we are required to perform procedures to conclude whether there is a material misstatement of the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report based on these responsibilities.

#### Responsibilities for the financial statements and the audit

#### **Responsibilities of the Directors for the financial** statements

As explained more fully in the Statement of the Directors' Responsibilities set out on page 6, the Directors are responsible for the preparation of the financial statements in accordance with the applicable framework and for being satisfied that they give a true and fair view. The Directors are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible for assessing the society's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the society or to cease operations, or have no realistic alternative but to do so.

#### Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: www.frc. org.uk/auditorsresponsibilities. This description forms part of our auditors' report.

#### Use of this report

This report, including the opinions, has been prepared for and only for the society as a body in accordance with Section 87 (2) of the Co-operative and Community Benefit Societies Act 2014 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

## OTHER REQUIRED REPORTING

#### Co-operative and Community Benefit Societies Act 2014 exception reporting

Under the Co-operative and Community Benefit Societies Act 2014 we are required to report to you if, in our opinion:

- a satisfactory system of control over the society's transactions has not been maintained; or
- we have not received all the information and explanations we require for our audit; or
- proper books of account have not been kept by the society; or
- the society's financial statements are not in agreement with the books of account.

We have no exceptions to report arising from this responsibility.

#### PricewaterhouseCoopers LLP

Chartered Accountants and Statutory Auditors Newcastle upon Tyne

16 December 2020

## **STATEMENT OF COMPREHENSIVE INCOME**

FOR THE YEAR ENDED 30 SEPTEMBER 2020

	Note	2020	2019
		£'000	£'000
Income receivable and similar income	2	3,531	3,634
Interest payable and similar charges	3	(177)	(592)
	Ũ		
Net interest income		3,354	3,042
		(2.10-2)	
Administrative expenses	4	(2,187)	(2,073)
Profit before provisions and interest		1,167	969
Charge for doubtful debts	11	(1,166)	(857)
Profit before taxation		1	112
Taxation	7		
Profit for the financial year		1	112
Interest on share capital	8	(83)	(73)
Total comprehensive (expense) / income for the year		(82)	39

The Society's income and expenditure all relate to continuing operations.

The accompanying notes on pages 13 to 19 form an integral part of these financial statements.

There is no material difference between the profit on ordinary activities before taxation and the profit for the financial year stated above and their historical cost equivalents.

## STATEMENT OF FINANCIAL POSITION AT 30 SEPTEMBER 2020

	Note	2020	2019
		£'000	£'000
Non-current assets			
Tangible assets	9	118	158
Investments	10	123	128
		241	286
Loans and advances to customers	11	29,660	36,037
(Including non-current assets of £7,789k (2019: £9,087k))			
Current assets			
Cash at bank and in hand		35,069	4,864
Deposits with credit institutions	12	11,891	39,437
Other debtors	13	64	107
		47,024	44,408
Creditors falling due within one year			
Amounts owed to credit institutions	14	28,485	35,155
Other creditors due within one year	15	373	514
		28,858	35,669
Net current assets		18,166	8,739
Total assets less current liabilities		48,067	45,062
Creditors falling due after one year		238	238
Net assets		47,829	44,824
Share capital and reserves			
Share capital	16	46,148	43,071
Proposed share interest	8	82	72
Profit and loss account	17	1,599	1,681
Total reserves	18	47,829	44,824

These financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime and in accordance with the provisions of FRS 102 Section 1A – small entities.

The financial statements on pages 11 to 19 were approved by the Board of Directors on 16 December 2020 and signed on its behalf by:

Mary Coyle, Chair

Patricia Alexander, Managing Director

Tim Morgan, Company Secretary

The accompanying notes on pages 13 to 19 form an integral part of these financial statements.

## **NOTES TO THE FINANCIAL STATEMENTS**

FOR THE YEAR ENDED 30 SEPTEMBER 2020

## **1. ACCOUNTING POLICIES**

The financial statements have been prepared in accordance with applicable Accounting Standards in the United Kingdom.

- a. The financial statements have been prepared under the historic cost convention and under the UK accounting policies set out below. The financial statements have been prepared under the going concern basis using consistently applied accounting policies. The preparation of the financial statements requires the Society to make judgements estimates and assumptions that affect the amounts reported for assets and liabilities at the balance sheet date and the amounts reported for revenues and expenses during the year. However, the nature of estimation means that the actual outcomes could differ from those estimates. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.
- b. Recognition of income policy: interest on advances is recognised from the date each advance is drawn until date repaid or until the Board of Directors decide that the loan and interest are irrecoverable. At this time the Board will make a provision for these amounts in the financial statements and stop accruing interest. These provisions are reviewed at each Board meeting and the balance may eventually be written off as a bad debt.

Fee income charged for the arrangement of lending facilities is credited to the Statement of Comprehensive Income in the year in which the facility is granted. The effective interest rate for the facilities granted to customers is not adjusted to take account of such fees as 80% of our facilities are repayable within one year and the effect of such an adjustment would be immaterial. This ratio will be kept under review and the policy would be reconsidered in the event of this position changing.

- c. Interest on loans and bank balances is credited to the Statement of Comprehensive Income as it accrues.
- d. Producer rebates recognition policy: at the discretion of the Directors, any risk premium charged to producers may be refunded annually, if that producer has operated their account satisfactorily. If a decision is made to refund risk premium, a provision is made within the accounting period during which the refund accrued.
- e. Tangible assets are stated at historic purchase cost less accumulated depreciation. Depreciation has been provided to write off fixed assets on a straight-line basis over their anticipated useful life (3 to 5 years).
- f. Functional and presentation currency: the Society's functional and presentation currency is the pound sterling.
- g. Exchange rates: monetary assets and liabilities denominated in foreign currencies are stated in the Statement of Financial Position at the equivalent value in sterling at the exchange rate prevailing at the date of the Statement of Financial Position. Transactions during the year denominated in foreign currencies are stated at their equivalent value in sterling at the exchange rate prevailing at the date of the transaction.
- h. Derivatives, including forward foreign exchange and option-based contracts, are not basic financial instruments. Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. Changes in the fair value of derivatives are recognised in profit or loss in Interest receivable and similar income or Interest payable and similar charges as appropriate.
- i. A 'social bank' is a deposit-taking institution that employs monies deposited by the Society wholly or mainly in activities which are compatible with the Society's object, in addition to providing a return on investment.
- j. Interest on share capital is treated as an appropriation of profits in accordance with the Society's rules.
- k. Rentals payable under operating leases are charged on a straight-line basis over the term of the lease.
- I. Pension contributions: the Society makes payments to a defined contribution pension scheme on behalf of each of its employees who opt to be in the scheme. The pension cost charged in the financial statements represents the contributions payable by the Society during the year.
- m. Investments are stated at cost less provisions for any permanent diminution in value. Impairment reviews are performed where there has been an indication of impairment.
- n. Exemptions for qualifying entities under FRS 102: FRS 102 allows a qualifying entity certain disclosure exemptions, if certain conditions have been complied with. The Society has taken advantage of 2 such exemptions and no cashflow statement or strategic report is included in these financial statements.

## 2. INTEREST RECEIVABLE AND SIMILAR INCOME

	2020	2019
	£'000	£'000
Credit charges	3,362	3,513
Transmission charges	17	29
Deposit interest	54	58
Donations	76	51
Gain / (loss) on derivatives (income)	7	(27)
Other income	15	10
	3,531	3,634

## NOTES TO THE FINANCIAL STATEMENTS

## 3. INTEREST PAYABLE AND SIMILAR CHARGES

	2020	2019
	£'000	£'000
Bank interest payable	(233)	(472)
Transmission costs	(26)	(40)
Net exchange (losses) / gains	(1)	3
Gain / (loss) on derivatives (borrowing)	83	(83)
	(177)	(592)

## 4. ADMINISTRATIVE EXPENSES

	2020	2019
	£'000	£'000
Wages and salaries	1,184	1,043
Social security costs	92	83
Pension costs	97	87
Other administrative expenses:	1,373	1,213
Other personnel costs *	45	41
Occupancy costs	156	155
Depreciation (see Note 9)	60	61
Directors' fees	25	21
Auditors' remuneration (PricewaterhouseCoopers LLP as auditors)	27	23
Other professional fees	88	81
Marketing costs	274	255
Other operating expenses	139	223
* Other personnel costs includes other associated costs such as training.	2,187	2,073

## **5. EMPLOYEE NUMBERS**

The average monthly number of persons employed by the Society (including Executive Directors) during the year was:	2020 Number	2019 Number
Full-time	34	31
Part-time	2	2

## 6. DIRECTORS' REMUNERATION

Executive:	2020 £'000	2019 £'000
Patricia Alexander	81	78
Tim Morgan (based on 3.5 days a week employment)	51	50
Non-Executive:		
Mary Coyle (Chair)	5	5
Pauline Radcliffe (retired March 2020)	2	3
Keith Sadler (retired March 2020)	2	3
David Bowman	3	3
Martin Kyndt	3	3
Paul Chandler	3	3
Cristina Talens (appointed December 2019)	3	-
Yvonne Gale (appointed December 2019)	3	-
Total costs are as follows:		
Salaries (after recharge to Shared Interest Foundation for Company Secretarial time)	128	124
Non-Executive Directors' fees (as detailed above) and after rounding	25	21
Social security costs	16	15
Pension costs	12	12
Total remuneration	181	172

The process for determining the amount of remuneration for Directors is explained in the Remuneration Committee section on page 8.

## NOTES TO THE FINANCIAL STATEMENTS

# 7. TAXATION

	2020	2019
UK Corporation Tax	£'000	£'000
Recovery of tax paid on prior year due to loss	-	-
Adjustment in respect of prior years	-	-
Tax	-	

The tax assessed for the year is lower (2019: lower) than the standard rate of Corporation Tax in the UK (19%) (2019: 19%).

Profit before taxation	1	112
Profit before taxation multiplied by 19% (2019: 19%) during the year		21
Effects of: Differences between capital allowances for the year and depreciation	7	6
Interest allowable for Corporation Tax	(16)	(14)
Income not taxable	(14)	(10)
Disallowable costs	1	1
Losses carried forward to future years	22	-
Brought forward losses used this year	-	(4)
		-

The small company rate of Corporation Tax in the UK has been 19% with effect from 1 April 2017. Prior to this it was 20% with effect from 1 April 2011.

## 8. INTEREST ON SHARE CAPITAL

A provision of £82k (2019: £72k) has been made for interest payable to members accrued at a rate of 0.25% (2019: 0.25% for 11 months) for the full year on member balances, (after deducting the proportion for which we hold a declaration of waiver). Interest on the share capital of a Registered Society is deductible as an expense for the purposes of Corporation Tax. ~ ~ ^ ~

	2020	2019
	£'000	£'000
Provision at 1 October	72	-
Interest paid in year	(73)	(1)
Charge for the year	83	73
Provision carried forward at 30 September	82	72

## 9. TANGIBLE ASSETS

Cost     £'000       1 October     340     285       Additions     20     59       Disposals *     (20)     (4)       30 September     340     340       Accumulated depreciation     340     340       1 October     182     124       Charge for year     60     61       Depreciation on disposals *     (20)     (3)       30 September     222     182       Net book value     118     158		2020	2019
Additions   20   59     Disposals*   (20)   (4)     30 September   340   340     Accumulated depreciation   182   124     1 October   182   124     Charge for year   60   61     Depreciation on disposals*   (20)   (3)     30 September   222   182     Net book value   158   161	Cost	£'000	£'000
Disposals *   (20)   (4)     30 September   340   340     Accumulated depreciation   340   340     1 October   182   124     Charge for year   60   61     Depreciation on disposals *   (20)   (3)     30 September   222   182     Net book value   10   158   161	1 October	340	285
30 September   340   340     Accumulated depreciation   1   1     1 October   182   124     Charge for year   60   61     Depreciation on disposals *   (20)   (3)     30 September   222   182     Net book value   1   1     1 October   158   161	Additions	20	59
Accumulated depreciation1 October1821 October182Charge for year60Depreciation on disposals *(20)30 September222Net book value158	Disposals *	(20)	(4)
1 October   182   124     Charge for year   60   61     Depreciation on disposals *   (20)   (3)     30 September   222   182     Net book value   10   158   161	30 September	340	340
Charge for year   60   61     Depreciation on disposals *   (20)   (3)     30 September   222   182     Net book value   10   158   161	Accumulated depreciation		
Depreciation on disposals *   (20)   (3)     30 September   222   182     Net book value   10ctober   158   161	1 October	182	124
30 September   222   182     Net book value   10ctober   158   161	Charge for year	60	61
Net book value   1 October   158	Depreciation on disposals *	(20)	(3)
1 October 158 161	30 September	222	182
	Net book value		
30 September 118 158	1 October	158	161
	30 September	118	158

\* Disposals and depreciation on disposals include the removal of £20k (2019: £3k) of fully written down assets with nil net book values.

## **10. INVESTMENTS**

At 30 September 2020 the Society had share investments of £123k (2019: £128k). These represent a USD denominated investment in Oikocredit of £98k (2019: £103k) and EUR denominated investments in social banks of £25k (2019: £25k). The movement in value of the USD investment is due exchange differences. The Directors consider the value of the investments to be supported by underlying assets.

2019 £'000

33,886 9,087 (6,936)

36,037

11. LOANS AND ADVANCES TO CUSTOMERS	
	2020
	£'000
Repayable:	
In not more than one year	30,395
In more than one year	7,789
Provisions for bad debts	(8,524)
	29,660

#### **Bad debts**

The following table explains the bad debt charge and provision for the financial year:

	2019/20 £'000	Explanation (of 2019/20 charges and year-end position)	2018/19 £'000
Provision 1 October	6,936		5,491
Released during the year	(336)	Write-offs of brought forward provision	(499)
Year-end provisions (doubtful debts)	737*	Year-end provisions include 44 producer (2019: 36) and 3 buyer (2019: 3) accounts. Newest customer is 2 years with the Society and longest is 24 years. 13 accounts are in America (Central and South), 31 in Africa, 2 in the UK and 1 in the USA	756*
Adjustment to previous provisions	429*	Amounts added or no longer needed in relation to previous provisions	98*
Income not recognised	965	Credited to provision rather than income, due to recovery of the customer accounts being doubtful	856
Effect of currency retranslation	(207)	Reflecting the changes in values of previous EUR and USD provisions	234
Provision 30 September	8,524	Total of 47 accounts represented (2019: 39 accounts)	6,936

\* These figures, together with a charge of Nil (2019: £3k) relating to write-offs/recoveries during the year, comprise the charge of £1,166k (2019: £857k) in the Statement of Comprehensive Income on page 11.

Provisions are based on an assessment of the recoverability of customer accounts in arrears or with known cashflow problems. Where a provision is deemed to be necessary, because there is an expectation that the Society will not recover the full amount due, a specific impairment charge will be made based on the detail of the account in question. The Society works with customers in arrears and exercises forbearance where possible, seeking to find a resolution which gives time for a customer to trade successfully again. Even when a 100% provision has been allocated and/or a debt has been fully written off the books, efforts continue to recover due amounts until such point as the Society knows that no further recovery is possible.

## **12. DEPOSITS WITH CREDIT INSTITUTIONS**

	2020	2019
	£'000	£'000
Repayable:		
In not more than three months	11,890	39,436
In not more than one year	1	1
	11,891	39,437

## **13. OTHER DEBTORS**

	2020	2019
	£'000	£'000
Amounts due from Shared Interest Foundation	-	5
Other debtors	3	5
Taxation and social security	11	16
Accrued income	4	16
Derivative financial instruments (see also Note 22)	-	-
Prepayments	46	65
	64	107

## 14. AMOUNTS OWED TO CREDIT INSTITUTIONS

	2020	2019
	£'000	£'000
Foreign currency overdrafts, repayable:		
In not more than three months	(28,485)	(35,155)
	(28,485)	(35,155)

The Society has agreed a facility with its Bank under which it may draw money (as overdrafts) in certain major currencies at rates linked to inter-bank interest rates, in order to fund its foreign currency advances. The Society is required to maintain as security a cash deposit with the Bank of 100% of the facility amount. A Security Charge in favour of the Bank is in place over these deposits and this is registered at the FCA.

15. OTHER CREDITORS DUE WITHIN ONE YEAR		
	2020	2019
	£'000	£'000
Amounts due to Shared Interest Foundation	9	-
Taxation and social security	24	-
Trade creditors	37	53
Unclaimed loan stock	151	230
Accruals	137	129
Derivative financial instruments (see also Note 22)	-	90
Other creditors	15	12
	373	514

## **16. SHARE CAPITAL**

	2020	2019
	£'000	£'000
1 October	43,071	41,371
Receipts	5,336	4,078
Withdrawals	(2,259)	(2,378)
Net inflow	3,077	1,700
30 September	46,148	43,071

Shares are withdrawable at six months' notice. During the year Directors continued to exercise their discretion to allow withdrawal on demand. The entitlement of members to the assets of the Society is limited to the shares that they hold in the Society, together with any interest declared by Directors on those shares. The face value of each share is £1. All shares have been issued and fully paid.

Share capital includes £6k denominated in EUR (2019: Nil).

17. PROFIT AND LOSS ACCOUNT		
	2020	2019
	£'000	£'000
Balance brought forward	1,681	1,642
(Loss) / profit for the year	(82)	39
Balance carried forward	1,599	1,681

## **18. TOTAL RESERVES**

	2020	2019
	£'000	£'000
Increase in proposed share interest	10	72
Increase in share capital	3,077	1,700
(Loss) / profit for the year	<b>(82</b> )	39
Net increase in total reserves	3,005	1,811
Total reserves at 1 October	44,824	43,013
Total reserves at 30 September	47,829	44,824

## **19. CASH FLOW OF LENDING ACTIVITIES**

	2020	2019
	£'000	£'000
Cash paid	(48,517)	(68,816)
Cash recovered	53,728	68,252
Net decrease / (increase) in funds loaned	5,211	(564)

### **20. FINANCIAL COMMITMENTS**

Financial commitments at the year-end under non-cancellable leases will result in the following payments:

2020	2019
£'000	£'000
55	43
-	-
55	43
	£'000 55 

The Society has a lease on its Head Office location for a 10-year period with a break at five years, which was removed by agreement in Oct 2020. The annual commitment shown in the table above reflects the average, annualised payment under the lease to the conclusion of the 10-year lease.

#### 21. SUBSIDIARY

The Society is the only member of the charitable company Shared Interest Foundation (SIF). SIF is a company limited by guarantee and registered in England and Wales. SIF's objectives are to advance education and training; and to relieve poverty, sickness and distress in all parts of the world in all respects for the benefit of the public.

Consolidation of the Society and Foundation Financial Statements is not required under FRS 102 1A. In addition, the Directors believe that the scale of the result of the Foundation compared to the Society, means that consolidation would not provide useful information to a user of these financial statements. The financial statements of the Shared Interest Foundation are available on request to the Company Secretary at the Registered Office which is the same as that for the Society (see the back of this document) and also from the Registrar of Companies or the Charity Commission.

During the year, a charge of £13k (2019: £5k) was paid by the Foundation to the Society in respect of rent and related attributable overheads and a sum of £33k (2019: £32k) was paid by the Foundation to the Society in respect of services to it provided by staff employed by the Society. Also, a sum of £5k (2019: Nil) was paid by the Society to the Foundation in respect of services provided by the Foundation's Project Manager to the Society for leading the Social Accounts process.

Income for the Foundation for the year ended 30 September 2020 was £350k (2019: £144k) and expenditure was £198k (2019: £255k) leaving the charity with total funds in the sum of £326k (2019: £174k) at the year-end.

### 22. FINANCIAL INSTRUMENTS

The Society has entered into option-based contracts (known as "derivatives") to mitigate the exchange risk for certain foreign currency income during the year ended 30 September 2021. At 30 September 2020, there were no outstanding contracts. Contracts have been booked in October 2020 with a commitment to sell USD 900k and EUR 360k and receive a fixed sterling amount. The terms of the option-based contracts mean that the Society may also have to sell USD 900k and EUR 360k depending on market exchange rates at four quarter ends (December 2020, March, June and September 2021). These contracts all mature within 12 months of the year end. In 2019 there were similar contracts that were outstanding at the year end maturing prior to 30 September 2020.

The Society has also entered into forward foreign currency exchange contracts to provide (and fix the cost of) a proportion of the currency required for lending within 12 months of the year end. The cost of this will be shown in the Statement of Comprehensive Income to which it relates in the 2020-21 year.

The forward currency and options-based contracts are measured at fair value, by the counter parties, which is determined using valuation techniques that use observable inputs. The key assumptions used in valuing the derivatives are the forward exchange rates for GBP: USD and GBP: EUR.

The Society has no interest rate derivative financial instruments (2019: none).

## **SHARED INTEREST**

Pearl Assurance House 7 New Bridge Street West Newcastle upon Tyne NE1 8AQ

0191 233 9100 www.shared-interest.com

Front cover image: Brazil nuts gathered in the Amazon rainforest for Candela Peru.





The Shared Interest Social Accounts are available to download from our website. Shared Interest Society Ltd is registered with the Registrar of Mutual Societies, number 27093R. FSC Stewardship Council.